

<b>Name of the Issue:</b>	<b>Avenue Supermarts Limited</b>
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<b>1 Type of Issue (IPO/FPO)</b>	IPO
<b>2 Issue Size (Rs. In lakhs)</b>	187000.00*
<b>3 Grade of Issue alongwith name of the rating agency</b>	Not Applicable
<b>4 Subscription Level (Number of times)</b>	73.4052

**Note:** 1) The above figures are before technical rejection.  
2) Amount of subscription includes all bids received within the price band of Rs. 295 to Rs. 299 per Equity Share  
*Source: Basis of allotment*

**5 QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges**

Particulars	%
(i) Allotment in the Issue <sup>(1)</sup>	5.01%
(ii) at the end of the 1st Quarter immediately after the listing of the issue <sup>(5)</sup>	7.41%
(iii) at the end of 1st FY (March 31, 2017) <sup>(3) (4)</sup>	7.41%
(iv) at the end of 2nd FY (March 31, 2018) <sup>(2)</sup>	Not available
(v) at the end of 3rd FY (March 31, 2019) <sup>(2)</sup>	Not available

Source:  
(1) Basis of Allotment.  
(2) QIB Holding not disclosed as reporting for relevant period / fiscal years have not been completed.  
(3) Shareholding pattern filed with BSE Limited and The National Stock Exchange of India  
(4) QIB includes Mutual Funds, Foreign Portfolio Investors and Financial Institutions/ Banks  
(5) Since the Equity Shares of the Company got listed on March 21, 2017, 1st Quarter ended immediately after the listing of the Issue shall be March 31, 2017

**6 Financials of the Issuer**

Parameters	1st FY (FY 2017) <sup>(1)</sup>	2nd FY (FY 2018) <sup>(2)</sup>	3rd FY (FY 2019) <sup>(2)</sup>
Revenue from operations	11,89,769.56	Not available	Not available
Net Profit for the period	47,879.81	Not available	Not available
Paid-up equity share capital	62,408.45	Not available	Not available
Reserves excluding revaluation reserves	3,21,770.07	Not available	Not available

(Rs. In lakhs)  
1) Consolidated Audited Financials as on March 31, 2017  
2) Financials not disclosed as reporting for the relevant fiscal years has not been completed.

**7 Trading Status in the scrip of the Issuer**

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited. The Shares have not been suspended or delisted.

Particulars	Status
(i) (i) at the end of 1st FY (FY 2017)	Frequently Traded Shares
(ii) at the end of 3rd FY (March 31, 2018) <sup>(1)</sup>	Not available
(iii) at the end of 3rd FY (March 31, 2019) <sup>(1)</sup>	Not available

(1) Trading status not disclosed as the relevant fiscal years have not been completed.

**8 Change in Directors of Issuer from the disclosures in the offer document**

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2017)	No Change	Not Applicable
(ii) at the end of 2nd FY (March 31, 2018) <sup>(1)</sup>	Not available	Not available
(iii) at the end of 3rd FY (March 31, 2019) <sup>(1)</sup>	Not available	Not available

(1) Change in Directors not disclosed as the fiscal year has not been completed

**9 Status of implementation of project/ commencement of commercial production**

(i) Details of Estimated Schedule of Implementation of Projects forming part of the Objects of the Issue as per Prospectus  
**Not Applicable**  
(ii) Actual implementation  
**Not Applicable**  
(iii) Reasons for delay in implementation, if any  
**Not Applicable**

**10 Status of utilization of Issue proceeds**

(i) As disclosed in the offer document

Particulars	Total estimated costs	Amount to be funded from the Net Proceeds	Estimated Utilisation of Net Proceeds		
			Fiscal 2018	Fiscal 2019	Fiscal 2020
Repayment or prepayment of a portion of loans and redemption or earlier redemption of NCDs availed by our Company	10,800.00	10,800.00	6,250.00	3,200.00	1,350.00

(in Rs. million)

Construction and purchase of fit outs for new stores	3,666.00	3,666.00	799.74	1,433.13	1,433.13
General corporate purposes	3907.49	3907.49	3,907.49	-	-
<b>Total</b>	<b>18373.49</b>	<b>18373.49</b>	<b>10957.23</b>	<b>4,633.13</b>	<b>2,783.13</b>

(ii) Actual utilization

(in Rs. lakhs)		
Particulars	Total estimated costs	Utilization upto September 30, 2017
Repayment or prepayment of a portion of loans and redemption or earlier redemption of NCDs availed by our Company	1,08,000.00	86,399.83
Construction and purchase of fit outs for new stores	36,660.00	989.41
General corporate purposes (including IPO related expenses)	42,340.00	41,827.07
<b>Total</b>	<b>1,87,000.00</b>	<b>1,29,216.31</b>

Source: Audited financial results submitted to BSE Limited for the quarter and half year ended September 30, 2017

(iii) Reasons for deviation, if any

Not Available

**11 Comments of monitoring agency, if applicable**

No comments issued by the Monitoring Agency pursuant to its report dated October 14, 2017

**12 Pricing Data**

Issue Price (Rs.): Rs. 299  
Designated Stock Exchange: BSE Limited  
Listing Date: 21-Mar-17

Price parameters	At close of listing day - March 21, 2017	Close of 30th calendar day from listing day (Apr 20, 2017) <sup>(1)</sup>	Close of 90th calendar day from listing day (Jun 19, 2017) <sup>(1)</sup>	As at the end of FY 2017			As at the end of FY 2018 <sup>(3)</sup> (March 31, 2017)			As at the end of FY 2019 <sup>(3)</sup>		
				Closing price	High (during the year)	Low (during the year)	Closing price	High	Low	Closing price	High	Low
				Market Price on Designated Stock Exchange (NSE)	641.60	756.30	911.70	637.85	641.60	614.40	Not Available	Not Available
CNX Nifty	9,121.50	9,136.40	9,657.55	9,173.75	9,173.75	7,546.45	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Note:

(1) 30th calendar day has been taken as listing date plus 29 calendar days.

(2) 90th calendar day has been taken as listing date plus 89 calendar days.

(3) Pricing data not disclosed as the relevant period / fiscal year has not completed

(4) High and Low of the closing prices during the financial year

(5) Where the day is a holiday the immediately following trading day has been considered, if any

Source: www.nseindia.com

**13 Basis for Issue Price**

Accounting ratio	As disclosed in the offer document <sup>(1) (4)</sup>	At the end of 1st FY (FY 2017) <sup>(6) (7)</sup>	At the end of 1st FY (FY 2018) <sup>(3)</sup>	At the end of 1st FY (FY 2019) <sup>(3)</sup>
<b>Issuer:</b>	5.68	8.49	Not available	Not available
<b>Peer Group:</b>				
Future Retail Limited	0.66	7.81	Not available	Not available
Trent Limited	18.94	2.55	Not available	Not available
<b>Industry Avg:</b>	Not available in the Offer Document	Not available in the Offer Document	Not available	Not available
<b>Issuer:</b>	52.64	75.13	Not available	Not available
<b>Peer Group:</b>				
Future Retail Limited	250.23	34.23	Not available	Not available
Trent Limited	109.24	104.18	Not available	Not available
<b>Industry Avg:</b>	179.74	69.20	Not available	Not available
<b>Issuer:</b>	21.00%	12.46%	Not available	Not available
<b>Peer Group:</b>				
Future Retail Limited	0.78%	14.42%	Not available	Not available
Trent Limited	4.38%	5.49%	Not available	Not available
<b>Industry Avg:</b>	Not available in the Offer Document	Not available in the Offer Document	Not available	Not available
<b>Issuer:</b>	27.03	61.56	Not available	Not available

**Peer Group:**

NAV per share based on balance sheet

Future Retail Limited	39.67	54.13	Not available	Not available
Trent Limited	432.75	46.60	Not available	Not available
<b>Industry Avg:</b>	Not available in the Offer Document	Not available in the Offer Document	Not available	Not available

Notes: (1) Sourced from the Prospectus dated Mar 14, 2017 has not been completed  
(2) Basic EPS as disclosed in the Prospectus dated Mar 14, 2017  
(3) Not available as reporting for the relevant period  
(4) Based on consolidated basis except Future Retail Limited  
(5) P/E = Closing Price as per BSE Limited/EPS  
(6) RoNW = Net profit for the period before non- controlling interest and other comprehensive income/ Networth  
(7) Networth = Equity Share Capital + Other Equity+Non controlling interest

**Any other material information**

**Information**

**Date**

1 **There are no material changes, other than as disclosed to the Stock Exchanges. Please refer [www.nseindia.com](http://www.nseindia.com) and [www.bseindia.com](http://www.bseindia.com)**

*Unless otherwise stated the above data has been updated upto September 30, 2017*